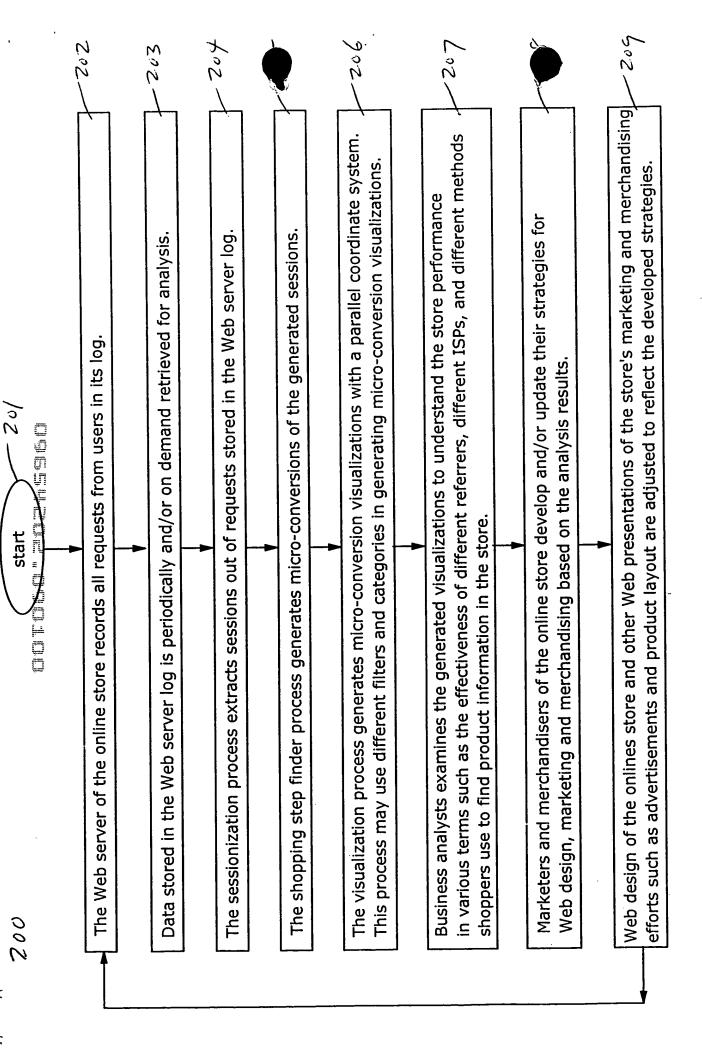


Figure 1: A block diagram of one preferred system architecture



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Figure 2: A flow chart of a preferred business process

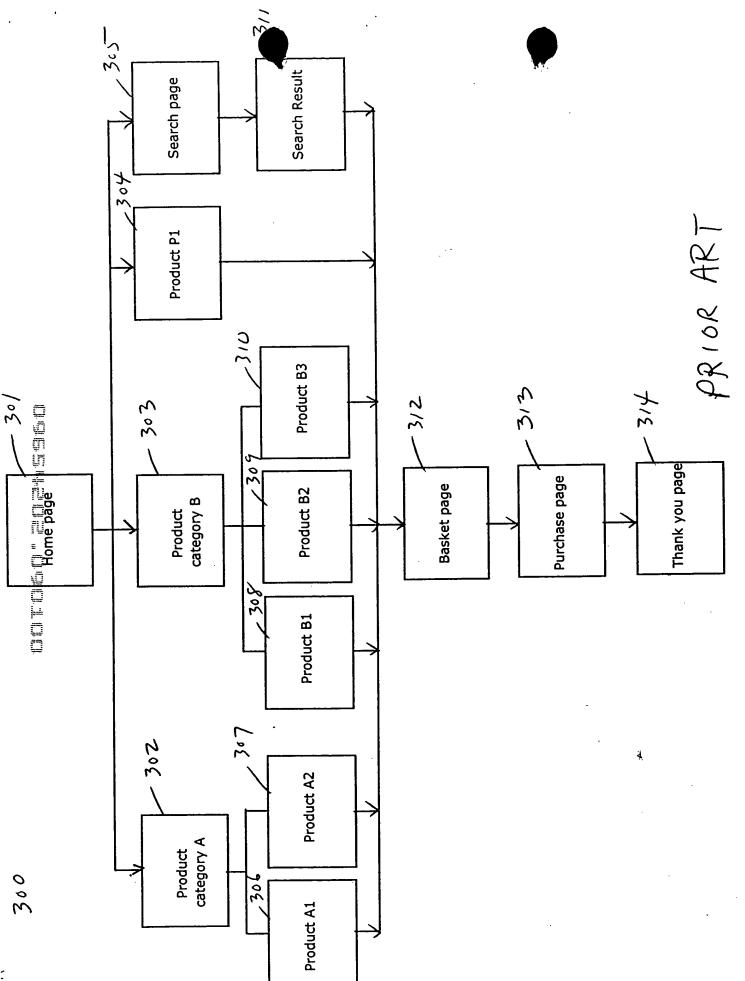


Figure 3: An example of an online store structure

400

Timactamn	Secsion ID	Referrer	Current Page	Links
T1	S1	R1	Home	A, B, P1, Search
T2	S2	R2	Home	A, B, P1, Search
Т3	S1	Home	A	A1, A2
T4	53	R3	Home	A, B, P1, Search
T5	S2	Home	Search	
T6	S1	A	A1	Basket, A
1	S3	Home	p1	Basket
T8	S1	A1	Basket	Purchase, Home
T9	52	Search	Search Result	A2, B1, B2
T10	S1	Basket	Home	A, B, P1, Search
T11	S2	Search Result	B1	Basket, B
T12	S1	Home	В	81, 82, 83
T13	S1	В	82	Basket, B
T14	S1	B2	В	B1, B2, B3
T15	S2 .	B1	Basket	Purchase, Home
T16	S1 ·	В	B3	Basket, B
T17	S2	Basket	Purchase	Thank You
T18	53	P1	Home	A, B, P1, Search
T19	S1	B3	Basket	Purchase, Home
T20	S1	Basket	Purchase	Thank You
T21	S1	Purchase	Thank You	Home
T22	53	Home	А	A1, A2
723	S2	Purchase	Thank You	Home

Figure 4: An example of a Web server log of an online store

_		- 1	<del>- T</del>		- 1		- 1	т				Т	_
	Links	A, B, P1, Search	A1, A2	Basket, A	Purchase, Home	A, B, P1, Search	B1, B2, B3	Basket, B	B1, B2, B3	Basket, B	Purchase, Home	Thank You	Home
	<b>Current Page</b>	Home an an	A	A1	Basket	Home	В	B2	В	B3	Basket	Purchase	Thank You
	Ref		Home	А	A1	Basket	Home	В	B2	В	B3	Basket	Purchase
) ' )	Session ID	S1	S1	S1	S1	S1	S1	S1	S1	S1	S1	S1	S1
\ \ \ \ \	Timestamp	71	T3	Т6	Т8	<b>T10</b>	T12	T13	T14	T16	T19	T20	721

#### (a) Session S1 -50/

Timestamp	Session ID   Referrer	Referrer	Current Page	Links
72	S2	R2	Home	A, B, P1, Search
T5	S2	Home	Search	
T9	S2	Search	Search Result	A2, B1, B2
T11	S2	Search Result	B1	Basket, B
T15	S2	81	Basket	Purchase, Home
T17	S2	Basket	Purchase	Thank You
T23	S2	Purchase	Thank You	Home

### (b) Session S2 $\sim 502$

Timestamp	Session ID Referrer	Referrer	Current Page	Links
T4	S3	R3	Home	A, B, P1, Search
77	S3	Home	P1	Basket
T18	S3.	P1	Home	A, B, P1, Search
T22	S3	Home	A	A1, A2

### (c) Session S3 $\sim 503$

# Figure 5: An example of sessions in an online store

607

909

409

Product impressions	Clickthroughs "	Clickthroughs Basket   Basket     Basket	Purchase
T1, P1	T6, A1	T8, A1	T20, A1
T3, A1	T13, B2	T19, B3	T20, B3
T3, A2	T16, B3		
T10, P1			
T12, B1			
T12, B2			
T12, B3			
T14, B1			
T14, B2			
T14, B3			

### (a) Micro-conversions of session S1 $- \langle \delta \rangle$

Product impressions	Clickthroughs	Basket placement	Purchase
T2, P1	T11, B1	T15, B1	T17, B1
T9, A2			
T9, B1			
T9, B2			

## (b) Micro-conversions of session S2 — 662

Product impressions	Clickthroughs	Basket placement	Purchase
T4, P1	T7, P1		
T18, P1			
T22, A1			
T22, A2	-		

(c) Micro-conversions of session S3 -60

Figure 6: An example of micro-conversions in an online store

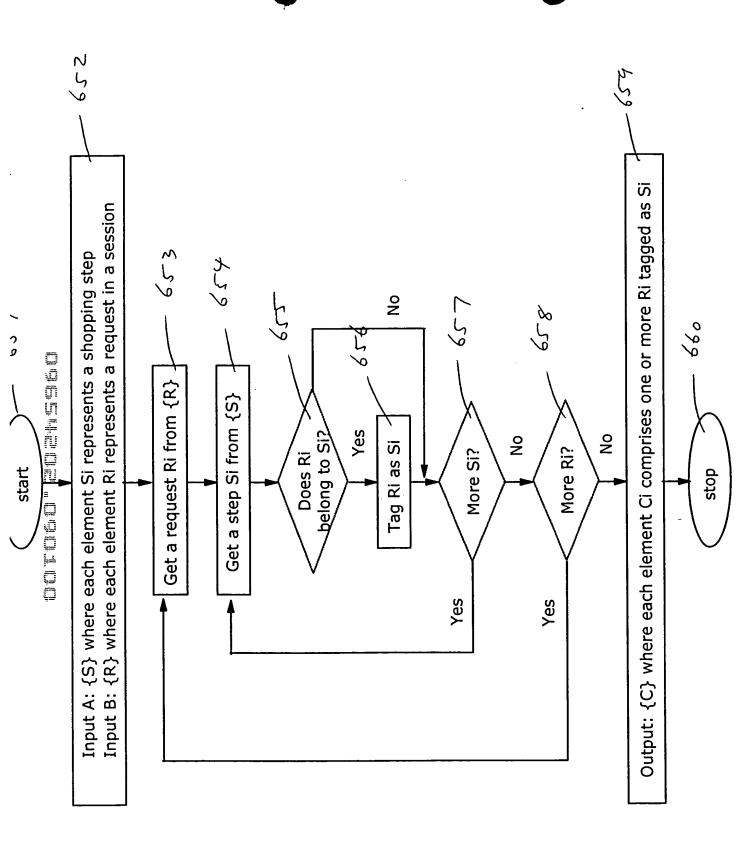


Figure 6A: A flow chart of a shopping step finder process

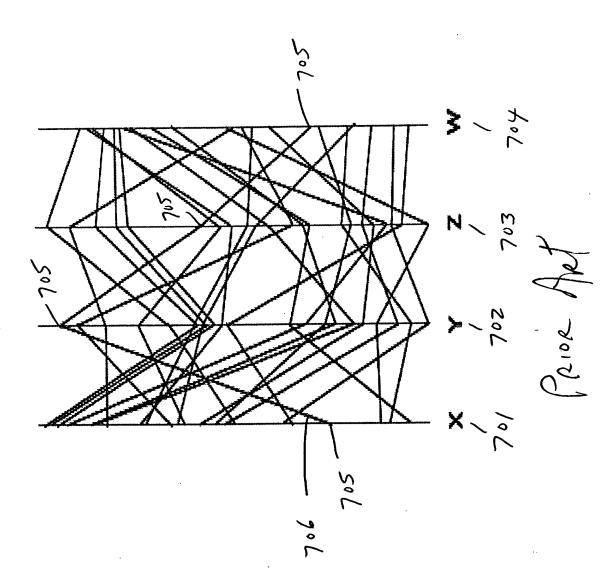


Figure 7: An example of a traditional parallel coordinate system

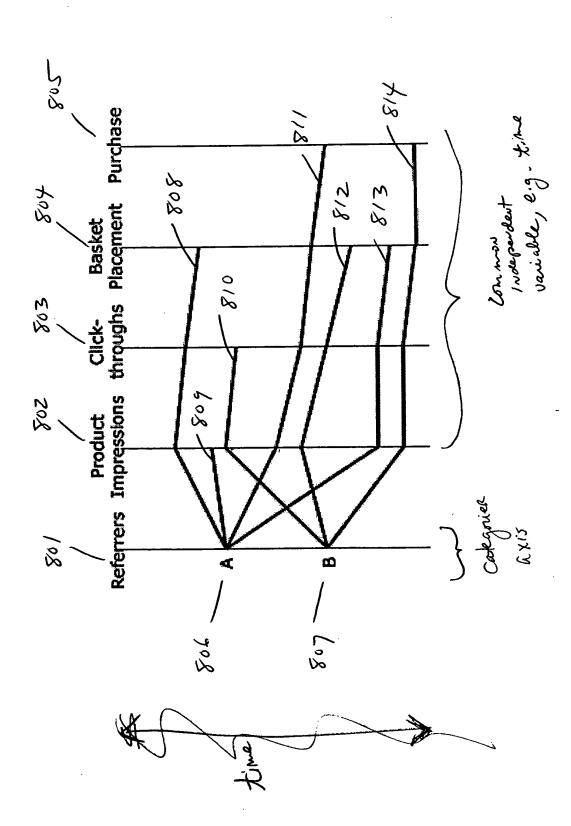


Figure 8: An example of a micro-conversion visualization with a parallel coordinate system

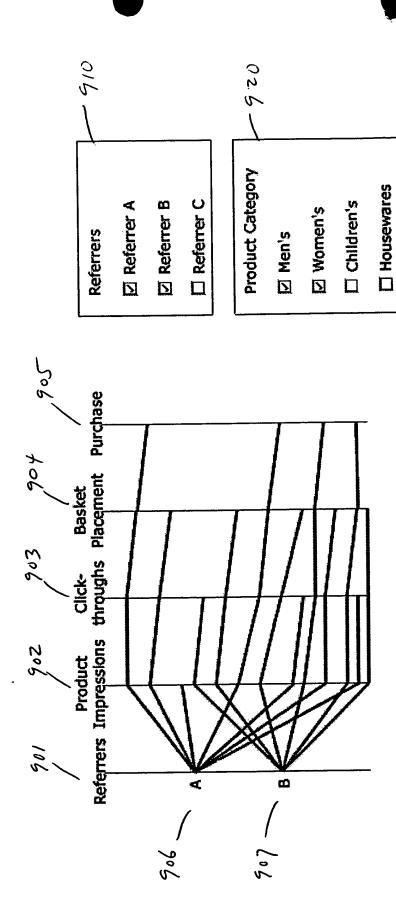


Figure 9: An example of a micro-conversion visualization with filters

9001	Links	A, B, P1, Search	Basket	A, B, P1, Search	A1, A2	B, C, D, Search		C2, C3, D1	Basket, C	C2, C3, D1	Basket, C	A, B, C, D, Search		A1, B1, C3, D2	Basket, D	Purchase, Home	A, B, C, D, Search	D1, D2, D3	Basket, D	Purchase, Home	Thank You	Home
1005	Current Page	Home	P1	Home	A	Home	Search	Search Results	C2	Search Results	C3	Home	Search	Search Results	D2	Basket	Home	D	D3	Basket	Purchase	Thank You
1003 1004	Referrer	R3	Home	P1	Home	ST1	Home	Search	Search Results	C2	Search Results	ST2	Home	Search	Search Results	D2	Basket	Home	D	D3	Basket	Purchase
2001	Store	ST1	ST1	ST1	ST1	ST2	ST2	ST2	ST2	ST2	ST2	ST3	ST3	ST3	ST3	ST3	ST3	ST3	ST3	ST3	ST3	ST3
	Session ID		53	53	53	53	S3	53	S3	53	. 83	53	53	53	53	S3	53	S3	53	53	53	53
1001	Timestamp	74	17	T18	T22	T23	T24	725	T26	T27	T28	T29	T30	T31	T32	T33	T34	T35	T36	T37	T38	T39

Figure 10: An example of a session browsing more than one online stores

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<b>.</b>	<del></del>			<b>-</b>		_	T	1	T	7	_	Τ	T	T	T	1	Τ	7	
4011	Purchasé	T38, D2, ST3	T38, D3, S13																
1103	Basket placement	T33, D2, ST3	T37, D3, ST3																
2011	Clickthroughs	T7, P1, ST1	T26, C2, ST2	T28, C3, ST2	T32, D2, ST3	T36, D3, ST3													
1011	Product impressions	T4, P1, ST1	T18, P1, ST1	T22, A1, ST1	T22, A2, ST1	T25, C1, ST2	T25, C3, ST2	T25, D1, ST2	T27, C2, ST2	T27, C3, ST2	T27, D1, ST2	T31, A1, ST3	T31, B1, ST3	T31, C3, ST3	T31, D2, ST3	T35, D1, ST3	T35, D2, ST3	T35, D3, ST3	

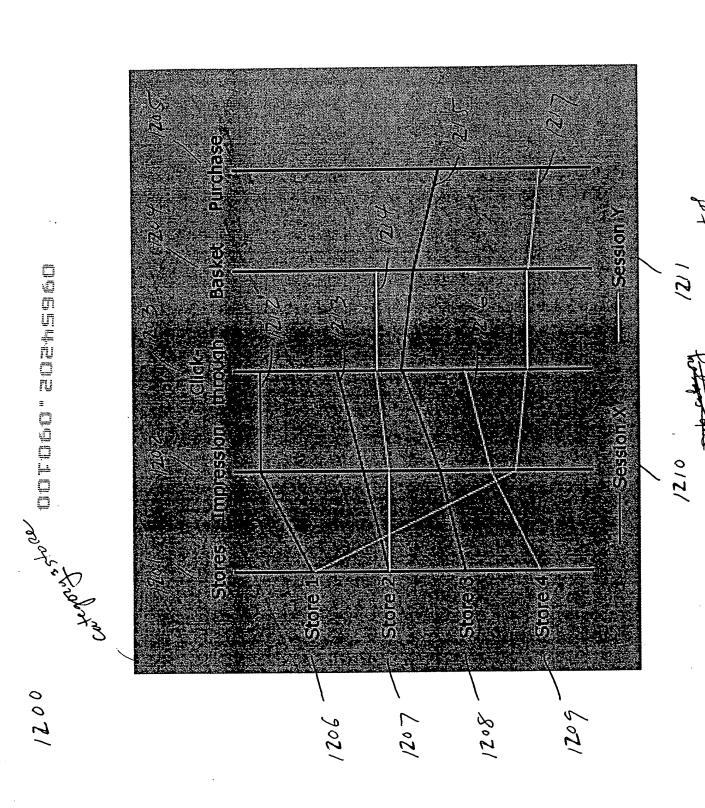


Figure 12: An example of visualizing shopping activities in more than one online stores